

Business Partnerships Volunteer

As a Business Partnerships volunteer you will play a key role in identifying and approaching businesses or social enterprises that might want to take part in our scheme and offer a discount to ValueYou card holders.

We currently have around 600 independent high street businesses taking part in the scheme across London. We work exclusively with small independent businesses who offer a range of services (cafes, butchers, hairdressers, dry cleaners, bookshops etc), in order to encourage people to shop locally. However, based on feedback from our members, we are now looking to get larger corporates signed up, who are not direct competitors of these high street shops. For example, gyms, cinemas, broadband providers, ticket vendors. We want to continue to support small businesses whilst still providing a good offer to our volunteer members.

The right person for this role will have strong communication and negotiation skills, with experience and knowledge of partnerships and the business sector.

As this is a stand -alone project, the time commitment is fairly flexible. However, we would prefer someone who can dedicate at least 3 months to the position and is able to volunteer on a weekly basis.

This is a home-based opportunity, perfect for someone interested in the voluntary sector, corporate relations, social capital and community links. If you enjoy researching and networking and have a strong work ethic we'd love to hear from you!

Please contact Georgie at coordinator@valueyou.org or call 07926 164 827 to express your interest in this role.



Registered charity no. 1161760